

Management Tracking Summary

MonthYear	BOR	Current Year Revenues	Last Year Revenues	New Rentals	Re-Rentals	Pickups	Payouts	Early Payouts	Early Payout \$\$\$	Payouts No Open	Payouts < 120	Payouts < 210	Skips	Custs Renting	Return PaidOuts	New Cust.
3-2008	31	\$4,269.49	\$14,311.96	2	0	0	0	2	\$265.39	0	0	1	1	0	0	0
4-2008	45	\$3,639.71	\$15,452.85	10	4	0	0	0	\$0.00	1	0	0	0	9	1	4
5-2008	55	\$1,623.59	\$11,787.65	6	6	0	0	2	\$633.86	0	0	1	0	10	1	5
6-2008	63	\$4,850.01	\$25.00	7	3	2	0	0	\$0.00	0	0	0	0	9	2	3
7-2008	67	\$1,464.14	\$460.12	5	4	5	0	0	\$0.00	0	0	0	0	9	0	7
8-2008	70	\$3,517.13	\$3,794.90	3	2	2	0	0	\$0.00	0	0	0	0	7	2	2
9-2008	73	\$7,183.62	\$206.75	4	2	2	1	0	\$0.00	1	1	0	0	5	1	2
10-2008	74	\$14,522.93	\$2,698.77	0	3	1	1	0	\$0.00	0	1	0	0	7	1	2
11-2008	74	\$725.78	\$6,292.98	0	0	0	0	0	\$0.00	0	0	0	0	1	0	0
12-2008	210	\$803.81	\$3,867.28	3	1	0	0	0	\$0.00	0	0	0	0	5	2	0
1-2009	207	\$3,952.23	\$1,697.41	1	0	2	1	0	\$0.00	0	0	0	1	4	1	2
2-2009	211	\$5,119.70	\$876.94	7	2	2	0	3	\$1,068.05	2	2	0	0	6	1	2
3-2009	213	\$2,019.27	\$4,269.49	1	2	0	1	0	\$928.55	1	1	1	1	2	1	1
YTD Totals:		\$11,091.20	\$6,843.84	9	4	4	2	3	\$1,996.60	3	3	1	2	12	3	5

	Dollars	Percent	Free Money Summary	UnCollected Revenue:	\$2,716.07	Units:	884	<u>Avg Contract Terms</u>	Contracts Deferred 7+ Days in last 12 months
Free Money:	\$703.49	16.53%	Paid Outs: \$581.72	% New Inv Qty:	65.57%	% Idle Inv:	75.90%	Open: 10.86 wks	Returned: 2
Free Weeks:	37.14	28.26%	All Others: \$121.77	% New Inv Cost:	50.20%	Inventory \$:	\$148,497.83	Closed: 12.29 wks	Paid Out Early: 2
Skip Rate:	15.38%	Conservation Rate:	25.00%	Projected APU:	\$91.05	Avg Unit Cost:	\$167.98	Paid Out: 23.43 wks	Open: 8
Keep Rate:	38.46%	Retention Rate:	53.85%			Avg Unit Age:	3368	Total: 12.57 wks	Paid Out: 0
MTD Skip Rate:	33.33%	MTD Conservation Rate:	50.00%			GRP Collected:	\$2.93	<u>Account Breakdown</u>	Charge Off: 0
MTD Keep Rate:	33.33%	MTD Retention Rate:	66.67%			GRP Write Offs:	\$637.50	Bi-Weekly 2.74%	GRP Write Off: 1
MTD Free Money:	\$377.78	MTD Free Money Percent:	352.87%			Contracts with GRP:	9	Monthly 31.51%	
MTD Free Money Paid Outs:	\$256.01	MTD Free Money All Others:	\$121.77			GRP%	12.33%	Semi-Monthly 1.37%	
						Total Contracts:	73	Weekly 64.38%	